SFMA

SOUTH FLORIDA
MANUFACTURERS ASSOCIATION

2026 ANNUAL REPORT

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LEADERSHIP MESSAGE

BUILDING WHAT COMES NEXT

Our 2026–2027 Fiscal Year marks the beginning of a new chapter for the South Florida Manufacturers Association: a refreshed brand, a member-informed strategic direction and a renewed commitment to putting South Florida manufacturing front and center.

For more than six decades, SFMA has worked alongside manufacturers that turn ideas into products, materials into solutions and technical expertise into economic opportunities. Our mission remains straightforward: **TO SERVE MANUFACTURERS.**

This year, SFMA listened directly to manufacturers across the region. We asked what matters most, where the Association should focus, what manufacturers need from SFMA and how we can create greater impact for their companies, employees and the future of manufacturing in South Florida.

Those conversations are shaping what comes next. They also shape this Annual Report: what our region makes, who powers it, how manufacturing is changing, how the ecosystem connects, and where SFMA can go next with its members.

During FY2025–26, SFMA also strengthened its operating foundation, continued manufacturer programming, connected companies with FloridaMakes resources and expanded the ways members can engage through events, committees, workforce initiatives, recognition and regional relationships.

THIS IS YOUR SFMA

Thank you for helping us build what comes next.



Andrea Larenas
Chair, SFMA
Board of Directors



Matthew Rocco
President, SFMA

Andrea Larenas

Andrea Larenas
Chair, SFMA Board of Directors

Matthew Rocco

Matthew Rocco
President, South Florida Manufacturers Association

HOW TO READ THIS REPORT

ONE REGION. FIVE STORIES.



01 MADE HERE



02 POWERED BY PEOPLE



03 BUILT SMARTER



04 CONNECTED SUPPLY CHAIN



05 MOVING FORWARD

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GOVERNANCE & ACCOUNTABILITY

WHO LEADS SFMA

BOARD LEADERSHIP

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Andrea Larenas
Cordis

VICE CHAIR
MANUFACTURING



Schurlock Holland, II
Point Blank Enterprises

VICE CHAIR
SERVICES



Chris Shea
Patriot Growth Insurance

TREASURER



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Lockheed Martin

Chris Albert
Fortress Marine Anchors

Elizabeth "Eli" La Rosa
Amerant Bank

Mari Grande
Randstad

SFMA TEAM

SFMA TEAM



Matthew Rocco
President



Eve Crowley
Member Relations & Experience Manager



Denisse Molfulleda
Events Manager



Belinda McDonald
Administrative Assistant

SFMA/FloridaMakes Business Advisors



Pete Previte
FloridaMakes Business Advisor, Southeast Florida



Daniel Nieves
FloridaMakes Business Advisor, Southeast Florida



Micah Daugherty
FloridaMakes Senior Business Advisor, Southeast Florida

ABOUT SFMA

TO SERVE MANUFACTURERS

Since 1961, the South Florida Manufacturers Association (SFMA) has served manufacturers through advocacy, networking, and resources. Membership is company-wide: once an organization joins, all of its employees can take part in SFMA events and committees in every county SFMA serves.

1961
SERVING MEMBERS SINCE

6
COUNTIES SERVED

9
COMMITTEES & REGIONAL GROUPS

Open to every member employee

ADVOCACY

Advocating for pro-manufacturing legislation with elected officials.

NETWORKING

Benchmarking and connecting with fellow manufacturers through plant tours, committees and signature events all year long.

RESOURCES

Training, grant assistance, operational assessments and the full FloridaMakes network of state and federal programs.

REGIONAL REACH

SFMA serves manufacturers across six South Florida counties: Miami-Dade, Broward, Palm Beach, Martin, St. Lucie and Indian River. Through the FloridaMakes network, SFMA connects manufacturers with resources from the NIST Manufacturing Extension Partnership and other regional partners.

ADVOCACY HISTORY

SFMA states that its advocacy, together with statewide manufacturing partners, helped advance Florida sales tax exemptions for qualifying manufacturing capital equipment and research and development machinery. Those exemptions remain part of Florida law.

YEAR IN REVIEW

PROGRAMMING SNAPSHOT — JULY 2025–OCTOBER 2026

56
EVENTS HELD
10 trainings, workshops and lunch-and-learns • 17 manufacturing experiences • 17 networking, member and committee events • 12 seminars, webinars and outlooks

1,824
REGISTRATIONS
July 2025–October 2026

1,005
RECORDED ATTENDANCES
Minimum documented attendance; excludes Recognition of Excellence Ceremony, golf and events without attendance records

17
MANUFACTURING EXPERIENCES
Plant tours at South Florida manufacturers

692
RECOGNITION OF EXCELLENCE GUESTS
June 25, 2026

144
GOLFERS
Full field at the 2026 Golf Tournament supporting internship scholarships

Sept. 19, 2025
Marine Manufacturing Committee launched

Nov. 2025 – Feb. 2026
Theory of Constraints workshops and cohort

Mar. – Apr. 2026
Macro Trends sessions and open houses

Mar. 2026
Golf Tournament full field of 144 golfers

Apr. 10, 2026
EHS Safety Fair hosted by Soprema, 55 attendees

Apr. 16, 2026
Women in Manufacturing Speaker Series, 57 attendees

June 25, 2026
47th Recognition of Excellence honoring six MOTY, eight EOTY, and two VAP

Aug. 14, 2026
Safety alliance renewed with OSHA Fort Lauderdale Area Office and USF SafetyFlorida for five years

MANUFACTURING EXPERIENCES

- Southeastern Printing
- SV Microwave
- HabCenter Boca Raton
- Stryker
- Boarderie
- Costa Farms
- Trividia Health
- Willis Custom Yachts
- PL Developments
- ADDiTEC
- Scientific Instruments
- Captiva Containers

ASSOCIATION SNAPSHOT

SFMA AT A GLANCE

Membership snapshot: October 10, 2026

197
CONFIRMED MEMBER ORGANIZATIONS

140
MANUFACTURER MEMBERS
71.1%

54
VALUE-ADD PARTNERS
27.4%

3
EDUCATION PARTNERS
1.5%

OUR MEMBERSHIP REACH

190 members across the six-county core

7 members outside the six-county core

190 + 7 = 197 confirmed members

Core counties: Miami-Dade, Broward, Palm Beach, Martin, St. Lucie and Indian River.

WHAT MANUFACTURER MEMBERS MAKE

Other Manufacturing	61
Metals + Fabrication	31
Electronics + Tech	12
Aerospace + Defense	9
Medical Devices	9
Marine + Boating	8
Packaging + Printing	7
Food + Beverage	3
TOTAL MANUFACTURERS	**140**

MANUFACTURER IMPACT THROUGH SFMA + FLORIDAMAKES

Data through Q1 2026.

$2.2B
NEW & RETAINED SALES

$587.9M
NEW INVESTMENT

$192M
COST SAVINGS

14,404
JOBS CREATED OR RETAINED

$3B
TOTAL MEASURABLE IMPACT

Total measurable impact = sales + investment + cost savings (rounded).
Results reported by manufacturers served through SFMA and FloridaMakes, measured through the NIST MEP client survey.

FLORIDAMAKES + NIST MEP

FloridaMakes is Florida's official representative of the NIST Manufacturing Extension Partnership National Network. Its work focuses on business growth, talent development and technology adoption.

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PILLAR 01

Made Here.

Products, materials, craftsmanship and South Florida manufacturing.

THE STORY BEHIND THE PRODUCT.

What do we produce?

Hialeah Metal Spinning • 2026 Breakthroughs Manufacturer of the Year

At Hialeah Metal Spinning, a drawing and a piece of raw metal become a component through metal spinning, deep drawing, production, finishing, and inspection. Each step translates a customer's requirement into a physical form that must fit the job ahead.

Established in 1957, the Hialeah manufacturer draws on decades of experience in custom metal forming. Its components serve applications ranging from aerospace and medical equipment to power generation and cryogenic systems. The finished piece may sit inside a much larger assembly, beyond the view of the end user.

That work reveals a capability found throughout South Florida: manufacturers turn materials, technical knowledge, and customer specifications into products that other industries depend on. Hialeah Metal Spinning's 2026 Breakthroughs recognition brings that capability into view.

HMS

01 MADE HERE

MAKING REGIONAL CAPABILITY VISIBLE

Specialized manufacturing is often difficult to understand from outside a facility. SFMA helps open that view through manufacturing experiences and recognition. Members can see operations firsthand, meet the people behind them, and learn about capabilities they might otherwise never encounter.

The Manufacturer of the Year film series extends that visibility. It gives the region's manufacturers a way to explain the work behind their products and connects audiences with the skill and discipline happening on local production floors.



17

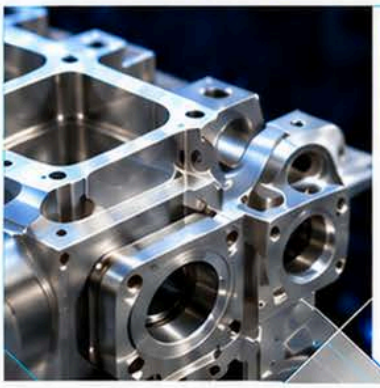
MANUFACTURING EXPERIENCES

SFMA'S 2026 PROGRAMMING SNAPSHOT

OPENING FACTORY DOORS

Manufacturing experiences connect SFMA members with the operations behind the region's products. A visit creates space to ask questions, compare approaches, and meet peers around the work happening on the floor.

SFMA's 2026 programming snapshot includes 17 manufacturing experiences.



MADE IN SOUTH FLORIDA SHOWCASE

The 2025 Annual Meeting also brought manufacturers together through the Made in South Florida Showcase.



INDUSTRIES OF THE FUTURE

An Industries of the Future panel featured leaders from LT Automation Solutions, Interplex, South East Machine, and Weedoo Greenboat.

A finished component is one expression of that skill.
The people responsible for its tooling, production, and quality are the next part of the story.

PILLAR 02

POWERED BY PEOPLE

THE PEOPLE WHO BUILD IT

Who makes it possible.

ENNOVI Medical • 2026 Trailblazers Manufacturer of the Year

At ENNOVI Medical in Tamarac, dependable manufacturing brings together expertise across engineering, precision stamping, insert molding, tooling, maintenance, production, metrology, and quality. The component may be small; the range of knowledge behind it is extensive.

Engineering helps define the process. Tooling specialists establish what the equipment can produce. Operators monitor the work. Maintenance supports consistency. Metrology and quality professionals verify requirements. Production leaders coordinate priorities across the floor.

ENNOVI Medical's 2026 Trailblazers recognition offers a view of precision as a team achievement. People working across disciplines turn specialized knowledge into consistent production.

Supporting the people behind production

For SFMA, workforce development includes both the people entering manufacturing and the employees already helping companies operate. Exposure, training, internships, recognition, peer learning, and leadership opportunities address different stages of that journey.

During the reporting year, SFMA held a CNC pre-apprenticeship information session, supported internship scholarships through its Annual Golf Tournament, and recognized employee excellence at the Recognition of Excellence Ceremony. Committees and Women in Manufacturing programming offered additional ways for member employees to participate and lead.

ENNOVI™

WORKFORCE PATHWAY

FROM DISCOVERY TO SKILLED WORK

People enter manufacturing through different routes. Awareness, a facility visit, training, or a first job can open the next opportunity. SFMA's workforce story connects the activities already delivered with the pathways members want to strengthen.

DISCOVER
Understand modern manufacturing and its careers.

EXPERIENCE
See the people, processes, and technology at work.

LEARN
Develop skills through training and work-based learning.

LAUNCH
Build experience through internships and first jobs.

LEAD
Develop the people who mentor, supervise, and guide others.

DISCOVERY AND EXPERIENCE

Members have asked for stronger school connections and hands-on exposure to manufacturing. Classroom awareness and student visits are opportunities to develop further. SFMA's member manufacturing experiences provide a foundation of facility relationships that can help support future opportunities for students and educators.

LEARNING THROUGH WORK

In November 2025, SFMA held a Pre-Apprenticeship Information Session for its CNC program. Its two-year, competency-based Machinist Apprenticeship and CNC Set-Up & Programming: Mills & Lathes programs combine classroom, online, and on-the-job learning.

PROGRAM REQUIREMENTS

At least **288** classroom and hands-on hours

144 online hours

4,000 hours of on-the-job training

FOR EACH PROGRAM.

FloridaMakes also received **$600,000** in Florida's FY2025–26 Pathways to Career Opportunities Grant round to expand registered manufacturing apprenticeships. This is FloridaMakes funding, separate from SFMA's own financial results.

WORKFORCE PATHWAY

FROM A FIRST OPPORTUNITY TO LEADERSHIP

1 LAUNCHING A MANUFACTURING CAREER

Internships and entry-level opportunities allow people to build experience while manufactuurrs develop talent around their operating needs. SFMA's Annual Golf Tournament supports this pathway through internship scholarships.

The March 9, 2026 tournament at The Club at Weston Hills brought together a full field of 144 golfers. In the 2026 scholarship application process, seven manufacturers applied: Caliber Sales Engineering, CMN Steel Fabricators, Cordis, Decimal Engineering, Grain Machinery, HabCo Manufacturing, and Hog Technologies. Volunteer judges reviewed and scored the applications.

Scholarship support connects community participation with an opportunity to develop manufacturing talent. The year's applicant list demonstrates manufacturer interest in that pathway.

TOURNAMENT METRIC

144
GOLFERS

INTERNSHIP SCHOLARSHIPS

Seven manufacturers applied for 2026 scholarships:

- Caliber Sales Engineering
- CMN Steel Fabricators
- Cordis
- Decimal Engineering
- Grain Machinery
- HabCo Manufacturing
- Hog Technologies

2 DEVELOPING LEADERS AND RECOGNIZING EXPERTISE

The workforce pathway continues after the first job. Manufacturers need supervisors, managers, technical leaders, and experienced employees who help others learn. SFMA's committees, peer learning, volunteer service, and Women in Manufacturing programming create opportunities for member employees to contribute.

The 2026 Employee of the Year awards recognized eight manufacturing employees and one Value-Add Partner employee across administrative, engineering, safety, technology, production, support, sales and marketing, supervisory, and service-provider work. Their achievements show the range of talent manufacturing relies on.

2026 EMPLOYEE OF THE YEAR AWARDS RECOGNIZED

8
MANUFACTURING EMPLOYEES

1
VALUE-ADD PARTNER EMPLOYEE

Award categories span administrative, engineering, safety, technology, production, support, sales and marketing, supervisory, and service-provider work.

3 WHAT COMES NEXT

Regional discussions identified:

- School partnerships and pre-apprenticeships
- Upskilling and retention
- Cybersecurity and AI readiness
- Hard-to-fill business roles

People need better tools.

PILLAR 03

BUILT SMARTER.

START WITH THE MANUFACTURING PROBLEM.

How is manufacturing changing?

Noven Pharmaceuticals • 2026 Titans Manufacturer of the Year

A transdermal pharmaceutical patch may look simple. At Noven Pharmaceuticals in Miami, producing it draws on formulation science, materials, engineering, testing, and controlled manufacturing. The visible product is small; the system behind it is complex.

The process begins with identifying a suitable active pharmaceutical ingredient. Formulation and material choices must support the intended delivery through the skin. Research, scale-up, equipment qualification, and commercial production each require careful control.

R&D leader Robert Lambert explains that a formulation may contain ten or more ingredients. Noven applies Quality by Design, considering quality requirements and process risks from the earliest stages of development.

Noven's 2026 Titans recognition illustrates how scientific knowledge and production discipline work together. Advanced manufacturing depends on the ability to translate an idea into consistent, controlled production.



noven PHARMACEUTICALS, INC.

Quality by Design from the earliest stages of development.

BUILT SMARTER AND SFMA

PRACTICAL IMPROVEMENT MATTERS ACROSS MANUFACTURING

Manufacturers face different technical requirements, but many share a need to understand constraints, strengthen processes, manage risk, and prepare employees for change. SFMA's education and resource connections help members explore those needs with peers and specialists.

The Association's work includes practical workshops and connections with FloridaMakes business advisors. Those activities support a broader view of Built Smarter: learning how to improve the operation, not simply adding new equipment.

PRACTICAL LEARNING FOR BETTER OPERATIONS

During FY2025–26, SFMA's Theory of Constraints programming focused on production bottlenecks. Workshops in Miami and Broward were followed by a two-day private cohort, giving manufacturers opportunities to examine how constraints affect the flow of work.

The year also included Macro Trends sessions in Miami, Palm Beach, and Broward, the Annual Safety Fair, and other practical learning formats. These programs brought manufacturers together around operating conditions and issues affecting their businesses.

CONNECTING COMPANIES WITH EXPERTISE

Through SFMA and FloridaMakes business advisors, manufacturers can explore resources related to operational improvement, business growth, talent development, and technology adoption.

SAFER WORKPLACES

After fiscal year-end, OSHA's Fort Lauderdale Area Office, USF SafetyFlorida, and SFMA renewed their Safety Alliance on August 14, 2026. The five-year agreement addresses manufacturing exposures including falls, electricity, warehousing hazards, chemicals, heat illness, and emergency response.

The alliance complements the Environmental Health & Safety committee and SFMA's safety programming, connecting members with practical guidance and learning opportunities.

WHAT MEMBERS WANT NEXT

Regional planning discussions called for education-first programs, anonymous benchmarking, lean and quality support for smaller manufacturers, and readiness for cybersecurity and AI-related demands. These requests are helping shape the subjects and formats of future learning.

PILLAR 04

CONNECTED SUPPLY CHAIN

TWO LAYERS. ONE MANUFACTURING ECOSYSTEM.

How does the ecosystem work

South East Machine • 2026 Micro Giants Manufacturer of the Year

At South East Machine in Stuart, engineering requirements, materials, process planning, machining, and inspection come together in components that become part of larger systems. The company's 2026 Micro Giants recognition brings attention to the specialized capability behind that work.

A customer defines the requirement. Materials arrive with properties the job demands. Machinists create the geometry. Inspectors verify the result. The customer then integrates the component into a larger assembly. Each handoff depends on accurate information and dependable work.

This is a practical view of supply-chain connection: one manufacturer's output becomes another organization's input. Specialized capabilities contribute to a result that no single operation produces alone.

SFMA connects a wider community

The same need for connection extends beyond a component's production. Manufacturers also look for workforce resources, equipment support, technical expertise, logistics, financing, and professional services. SFMA brings manufacturers together with peers and partners who may help address those needs.

During FY2025–26, the Association began regional hubs in Miami-Dade and Palm Beach County and launched the Marine Manufacturing Committee with the Marine Industries Association of South Florida. These efforts created additional points of participation around geography and industry.

SEM
SOUTH EAST MACHINE

PILLAR 05

MOVING FORWARD

Where does the industry go next?

OCULUS Surgical • 2026 Mavericks Manufacturer of the Year

Manufacturing's next advances depend on the people who develop, use, service, and improve technology. OCULUS Surgical's work offers a view of how specialized products and expertise continue to develop capability beyond the point of sale.

From Port St. Lucie, OCULUS Surgical supports ophthalmic surgery through visualization systems and technical service. Its local team provides technical service for BIOM and SDI systems. The company's U.S. offering also includes BIONIKO surgical-simulation tools that support practice in a controlled learning environment.

These activities connect technology with use, service, and learning. OCULUS Surgical's 2026 Mavericks recognition helps illustrate a future built through continued development of both products and people.

SFMA's next chapter begins with member needs

Member input is shaping SFMA's next strategic direction in advocacy, engagement, workforce development, and membership growth. The "Built From Member Voice" section explains the priorities and next steps.

The November 5 Manufacturing Expo + Annual Meeting will bring the community together around that direction. Moving Forward is the connection between what members need today and the work SFMA prepares to deliver next.

OCULUS SURGICAL

SLATE SOLUTIONS



WHERE THE FIVE PILLARS COME TOGETHER

Slate Solutions · Davie · 2026 Grand Elite Manufacturer of the Year

A protective armor system makes manufacturing's purpose immediately human. At Slate Solutions in Davie, materials, cutting, sewing, assembly, fit, inspection, testing, and improvement contribute to systems designed for people working in demanding environments.

Slate describes its purpose as "Protect Those Who Protect Us" and "We Save Lives." That purpose gives the production details a human context: the work is intended to serve the people who depend on protective equipment.

The product connects manufacturing discipline with the people who rely on it. Materials must suit the application. Production details must meet requirements. Inspection and testing help verify the work. Improvement continues as needs evolve.

Slate Solutions' 2026 Grand Elite recognition brings the five chapters together. Made Here is the capability to produce. Powered by People is the expertise behind the details. Built Smarter is the process and quality discipline. Connected Supply Chain is the relationship between materials, requirements, and partners. Moving Forward is the continued development of capability.

Different products, shared priorities

The six winners work in different industries and communities. Their stories reveal shared needs: skilled people, dependable operations, strong relationships, and opportunities to develop. Those are also needs SFMA heard through its regional discussions and member visits.

The next chapter builds on those activities and the priorities members expressed. The film series gives those priorities a human context; the strategic work gives SFMA a direction for carrying them forward.

Made Here is what connects us.

Moving Forward is what we do together.

Strong connections help the entire region move forward.

Made Here › Powered by People › Built Smarter › Connected Supply Chain › Moving Forward

RECOGNITION OF EXCELLENCE

2026 MANUFACTURERS OF THE YEAR

At the 47th Recognition of Excellence Ceremony on June 25, 2026, SFMA honored manufacturers whose work demonstrates the breadth of South Florida industry. Twenty-six companies participated in Manufacturer of the Year recognition, with six winners celebrated across the categories.

The evaluation recognizes excellence in Leadership & Strategy, Customer Focus, Technology & Innovation, Measurement, Workforce, and Operations. The winners' film stories extend that recognition by showing the people and processes behind the products.

CATEGORY	WINNER	FINALISTS
Micro Giants	South East Machine	Genesis Interiors; Grain Machinery Manufacturing; KCL Manufacturing; Square 1 Industries
Breakthroughs	Hialeah Metal Spinning	ATI, A HEICO Company; Bennett Marine; HAB Center; PrimeTest Automation
Mavericks	OCULUS Surgical	DeAngelo Marine; LifeSync Corporation; Mr. Tango Sausages
Trailblazers	ENNOVI Medical	Atlas Sign Industries; Boarderie; HOG Technologies; Vista Color
Titans	Noven Pharmaceuticals	Hanwha Power; The TAMCO Group
Grand Elite	Slate Solutions	Fortress Marine Anchors; Propulsion Technologies; Weedoo Greenboat

RECOGNIZING THE SUPPORTING COMMUNITY

SFMA also recognized Ring Power as the 2026 Value-Add Partner Company of the Year. The other finalists were Forthright, INSOCO, Randstad USA, and Sensei Labs.

Recognition creates an opportunity to acknowledge achievement, introduce the wider community to manufacturers' capabilities, and celebrate the people who help companies deliver their work.

04 RECOGNITION OF EXCELLENCE

THE PEOPLE BEHIND EXCELLENCE

Manufacturing depends on people who build, engineer, inspect, support, improve, and lead. At the 2026 Recognition of Excellence, SFMA honored eight manufacturing employees and one Value-Add Partner employee.

CATEGORY	WINNER	COMPANY
Administrative	Milla Moya	HOERBIGER Corporation of America
Engineering	Kieffer Rueckert	SV Microwave
Environmental Health & Safety	Luisana Candelario	PL Developments
Information Technology	Raa'id Khan	Naztec International Group
Production	Juan Jimenez	Noven Pharmaceuticals
Production Support	Benjamin Buhite	Caliber Sales Engineering
Sales & Marketing	Jessica McBath	SV Microwave
Supervisory	Aniceto Ferreira-Zittle	Tabanero Holdings
Service Provider	Lisa Berry-Wensveen	Centuric

TALENT THROUGHOUT THE ORGANIZATION

The award categories show how many disciplines contribute to manufacturing success. Technical expertise, safety, production, business support, customer relationships, and supervision each play a part.

SFMA's recognition work complements its workforce and member engagement activities. Celebrating employees makes their contributions visible and gives the community an opportunity to recognize the standards they bring to their companies.

As SFMA develops its next workforce priorities, the people already doing this work remain central to the story. Building a stronger talent pipeline also means supporting the employees who train, guide, and develop others.

04 MEMBER LEADERSHIP

WHERE MEMBERS LEAD

Committees and regional leadership groups give members a way to contribute expertise, build relationships, and strengthen manufacturing across the region. Membership is company-wide, so every employee of a member company can join one or more groups.

GROUP	MEETS	PURPOSE
Advocacy	Schedule to be announced **NEW in 2026**	Gives manufacturers a unified voice with local, state and federal leaders. Identifies the top issues affecting members in each county, builds relationships with elected officials and champions policies that help South Florida manufacturers compete and grow.
Environmental Health & Safety	2nd Friday · 12:00–1:00 PM	Connects members with EHS expertise, training, tools and practical guidance to build stronger, safer workplace programs.
Manufacturing Alliance of Miami-Dade	Schedule to be announced	SFMA's Miami-Dade Regional Hub. Builds regional collaboration and momentum for manufacturers across Miami-Dade through partnership and industry connection.
Marine Manufacturing	2nd Friday · 8:30–9:30 AM	A joint SFMA–MIASF initiative strengthening the marine and manufacturing industries through collaboration, advocacy, innovation and shared resources.
Marketing	3rd Wednesday · 1:00–2:00 PM	Amplifies the story of South Florida manufacturing through campaigns, social media, public relations and strategic outreach.
Membership	2nd Tuesday · 8:30–9:30 AM	Shapes strategies to grow regional membership and strengthen the member experience through outreach, engagement and the Ambassador Program.
Palm Beach County Advisory Council	3rd Wednesday · 8:30–10:00 AM	SFMA's Palm Beach County Regional Hub. Supports manufacturer engagement, visibility and regional connection across the county.
Treasure Coast Steering Committee	2nd Thursday · monthly **NEW in 2026**	Formed after the Aug. 13, 2026 Treasure Coast strategy session to bring SFMA, EDCs, chambers and colleges together around "one vision, one voice."
Women in Manufacturing	3rd Tuesday · 2:00–3:00 PM	Advances professional development, leadership and engagement for women in manufacturing, supporting current professionals and emerging talent.

Committees are open to every employee of a member company. To join, contact Eve Crowley at **ecrowley@sfma.org.**

SAFETY ALLIANCE

On August 14, 2026, OSHA's Fort Lauderdale Area Office, USF SafetyFlorida, and SFMA renewed the alliance first signed in April 2024. The five-year agreement emphasizes reducing manufacturing exposure to falls, electricity, warehousing hazards, chemicals, heat illness and emergency response issues.

REGIONAL PARTICIPATION EXPANDED

The Marine Manufacturing Committee launched in September 2025. Miami-Dade and Palm Beach regional hubs began after the 2025 Annual Meeting. Following the August 13, 2026 Treasure Coast strategy session, a steering committee formed to develop regional collaboration.

HELP CARRY THE WORK FORWARD

Member participation will help SFMA translate its next priorities into programming and regional action. Employees of member organizations can connect with Eve Crowley to learn about committee participation and current opportunities.

Eve Crowley · ecrowley@sfma.org

STRATEGY

BUILT FROM MEMBER VOICE

SFMA's next strategic plan did not start in the boardroom. It started with members. Instead of setting a new direction from the top down, SFMA held four facilitated planning sessions between May and August 2026, one in each region it serves, and asked manufacturers the same questions in every room: What is your industry facing? Where does SFMA add value? What should it do next? On Sept. 18, the Board of Directors met at Stryker in Weston to turn those answers into a plan, and board working groups are now putting it to work ahead of the Nov. 5 Annual Meeting, where the plan will be unveiled.

WHAT WE HEARD

Each session surfaced its own priorities. Here is what members said in each room:

PALM BEACH · MAY 29

- Collective advocacy with real teeth, year-round, not just one week in Tallahassee
- Closing the membership gap among ~1,000 county manufacturers
- Readiness for CMMC cybersecurity rules and AI upskilling

BROWARD · JULY 24

- Advocacy on building codes, permitting and industrial zoning
- Pre-apprenticeships and school partnerships beyond machining
- Education-first programs and anonymous benchmarking.

MIAMI-DADE · JULY 31

- SFMA as a central hub for information, grants and opportunities
- Apprenticeships, CNC training and hands-on manufacturing experiences
- Themed tours with real takeaways and increased event communication

TREASURE COAST · AUG. 13

- Local advocacy on permitting and regulatory stability
- A career center for hard-to-fill finance, sales and executive roles
- Lean, quality and safety help for smaller shops, plus revised dues

Common ground in every county: a stronger voice for manufacturing, talent at every level, manufacturer-to-manufacturer connection, greater visibility for SFMA and programs built on education.

WHAT COMES NEXT

At the Sept. 18 planning day, the board aligned on four strategic goals drawn from what members said in every county, then broke into working groups by goal. Here is where each one stands:

1 · ADVOCACY

- Member survey to name the top five issues in each county
- Mapping officials aligned with manufacturing
- County focus: pooled lobbying, codes and zoning, grants access, permitting relief

2 · MEMBER ENGAGEMENT & CONNECTION

- **Next 30–60 days:** quarterly C-suite events, a short member survey, structured onboarding and a clearer website
- **Next six months:** monthly member stories and webinars, member-led training and an executive mentorship program

3 · TALENT & WORKFORCE

- Pre-apprenticeships and school pipelines (Broward)
- Upskilling and retention of current workers (Miami-Dade)
- CMMC cybersecurity and AI readiness (Palm Beach)
- Hard-to-fill finance, sales and executive roles (Treasure Coast)

4 · MEMBERSHIP GROWTH & VISIBILITY

- Reaching the many manufacturers who are not yet members
- A louder, more visible SFMA voice tied to advocacy wins
- Partnering with EDCs, chambers and FloridaMakes to extend reach

Built into every goal: themed shop tours and education-first programs, manufacturer-only formats, morning and lunch-and-learn events, and county-level delivery with cross-county gatherings a few times a year.

HOW TO TAKE PART

Members built this plan, and members will help carry it out. To join a working group or help implement the strategic planning objectives, reach out to:

Matt Rocco, President · **mrocco@sfma.org**

Eve Crowley, Member Relations & Experience Manager · **ecrowley@sfma.org**

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Thank you to the volunteers who planned this year's Expo + Annual Meeting:

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2026 SFMA ANNUAL REPORT

MADE HERE. MOVING FORWARD. TO SERVE MANUFACTURERS.

To our manufacturers, members, volunteers, partners and leaders: thank you for building SFMA with us. The products made here begin with people and capabilities throughout our region. The next chapter of SFMA begins with what that community needs and what we can accomplish together.

Help shape what comes next

Share a priority. Join a committee. Host a manufacturing experience. Contribute your expertise. Your participation helps turn member needs into the Association's next work.

Matthew Rocco · mrocco@sfma.org
Eve Crowley · ecrowley@sfma.org

Build your 2027 plan

STRONGER MANUFACTURERS BUILD A STRONGER SOUTH FLORIDA.

