

SFMA 2026 ANNUAL MEETING

MANUFACTURER PARTICIPATION

OPPORTUNITIES



Thursday, November 5, 2026

Charles F. Dodge City Center | Pembroke Pines, Florida

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Manufacturers: Help Us Show What Is Made Here

Do not just attend—be part of the experience.

We want manufacturers to help us bring the story of South Florida manufacturing to life. Companies can submit products, equipment, demonstrations, employees and stories for consideration throughout the event.

SHOW WHAT YOU MAKE Products, components, equipment and large-scale displays.	SHOW HOW YOU WORK Processes, technology, demonstrations and resilience solutions.
SHOW WHO BUILDS IT Employees, apprentices, leaders and workforce stories.	SHOW WHAT COMES NEXT Programs, partnerships, tours, roundtables and 2027 opportunities.

NEW FOR 2026

01 Made Here Product Gallery

A museum-style presentation of products and components made in South Florida.

Submit one product, component, precision part, prototype, material or specialty sample for possible inclusion in the Made Here Product Gallery.

Selected displays may include

- Company name and South Florida location
- Product or manufacturing category
- A short story about the product
- A QR code connecting guests to the company's approved digital profile

Each story will help guests understand where the product began, who makes it, what problem it solves, what makes it different and why it matters.

GOOD TO KNOW

The Product Gallery is separate from an exhibitor booth. A company representative does not need to remain beside the display.

SUBMIT A PRODUCT FOR THE MADE HERE PRODUCT GALLERY

NEW FOR 2026

02 Made Here Plaza: Large-Scale Product Display

Bring something too large or visually strong for a traditional booth.

The experience begins outdoors in the Made Here Plaza, where guests will see the scale, diversity and people of South Florida manufacturing before entering the building.

Possible displays include

- Commercial or specialty vehicle
- Forklift or material-handling equipment
- Machine or production system
- Mobile production or service unit
- Generator or industrial power system
- Marine equipment
- Large fabricated component
- Construction or infrastructure equipment
- Aerospace or transportation component
- Other significant industrial products

Selected displays will include a professional identification panel explaining what the product is, what it does, who it serves and where it is manufactured or supported in South Florida.

SUBMIT A LARGE-SCALE PRODUCT OR DISPLAY

NEW FOR 2026

03 Live Manufacturing Demonstrations

Show guests what your company does by bringing a real process, machine, product or capability to life.

Possible demonstrations include

- Robotics or automated movement
- Welding, cutting, forming or fabrication
- Material handling
- Assembly or production
- Packaging
- Inspection, measurement or quality
- Power and energy systems
- Resilience or business-continuity systems
- Other visible manufacturing capabilities

One selected demonstration may also be considered for the Made Here Plaza Outdoor Finale at the end of the evening.

DEMONSTRATION REQUIREMENTS

All demonstrations must be safe, easy for guests to understand and supported by a qualified operator or technical representative.

SUBMIT A LIVE DEMONSTRATION

NEW FOR 2026

04 Resilience Feature

Show how your product or system helps manufacturers remain operational before, during or after a disruption.

The Resilience Feature may include

- Generators and backup-power systems
- Batteries and energy-management systems
- Facility-protection products
- Emergency or mobile operating units
- Communications and data-continuity solutions
- Recovery and safety equipment
- Products connected to hurricane readiness
- Business-continuity solutions

The goal is to show practical ways companies can protect facilities, maintain power, safeguard data, support recovery and keep production and logistics moving.

SUBMIT A RESILIENCE PRODUCT OR SYSTEM

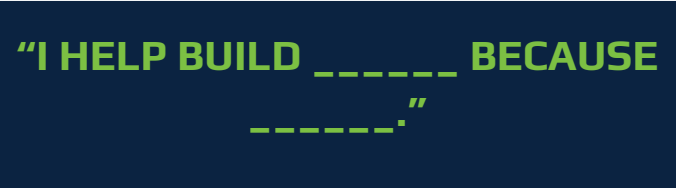
NEW FOR 2026

05 People Who Build It

Recognize the people behind South Florida manufacturing.

Behind every product is a person who builds, inspects, improves, moves, supports or leads. Manufacturers may nominate an employee for possible inclusion in the People Who Build It portrait series.

Possible Nominees ● Machinists and production employees ● Engineers ● Quality professionals ● Apprentices ● Production supervisors ● Plant managers ● Women in manufacturing	Additional Nominees ● Veterans in manufacturing ● Early-career employees ● Long-tenured employees ● Logistics professionals ● Maintenance and facilities professionals ● Emerging leaders ● Community volunteers
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Selected employees may be professionally photographed and featured on a large-format portrait with their name, role, company and personal statement. The stories may also continue through event films, social media, website profiles, workforce outreach and future SFMA features.

NOMINATE AN EMPLOYEE

NEW FOR 2026

06 Share Your Company or Workforce Story

Help people understand your company, the work and the people behind it.

Companies may submit an employee, product, facility, process or workforce story for possible inclusion in event and year-round content.

Event Content	Year-Round Content
• Made Here film • People Who Build It film • Short employee video profiles • Member Spotlights • Momentum Screens	• 30 Seconds on the Floor • Ask a Manufacturer interviews • Annual report or impact content • Press and social media • Post-event stories and recaps

Selected features will be short, focused stories—not long company commercials—and will be coordinated with participating companies before use.

SHARE YOUR COMPANY STORY

NEW FOR 2026

07 Workforce Pathway

Show how a manufacturing career can grow from the classroom to industry leadership.

The pathway will connect

1. Manufacturing in the Classroom
2. Student and School Plant Tours
3. Apprenticeships and Work-Based Learning
4. Manufacturing Career Fair and First Jobs
5. Leadership, Mentoring, Committees and Volunteering

Ways to participate

- Host a student plant tour
- Support classroom outreach
- Share apprenticeship information
- Participate in a career fair
- Mentor an emerging professional
- Support Young Manufacturers
- Offer committee or volunteer opportunities
- Help employees move into leadership roles

PARTICIPATE IN THE WORKFORCE PATHWAY

NEW FOR 2026

08 Bilingual and Hispanic Manufacturer Participation

Help build a meaningful, manufacturer-led program that can continue beyond the Annual Meeting.

The Made Here Plaza will include a bilingual welcome to reflect the diversity of South Florida's manufacturing community.

Companies may participate by

- Sharing an English and Spanish company or product story
- Nominating a Hispanic manufacturing leader or employee
- Supporting future bilingual workforce or supplier connections
- Expressing interest in a Hispanic Manufacturers Roundtable
- Serving as a future host, speaker, mentor or participant
- Helping shape the Hispanic Manufacturers Initiative

EXPRESS INTEREST IN BILINGUAL PARTICIPATION

NEW FOR 2026

09 Future Floor

Practical manufacturing technology in action.

The Future Floor will not be a row of posters or long sales presentations. Each station will show a real application and answer one important question:

WHAT MANUFACTURING PROBLEM DOES THIS HELP SOLVE?

Robotics and Automation

- Collaborative robots
- Robotic inspection
- Material handling
- Machine tending
- Digital work instructions
- Production tracking

Artificial Intelligence and Quality

- Computer vision
- Defect detection
- Predictive maintenance
- Production planning
- Digital twins
- Data-supported quality control

Cybersecurity and Compliance

- Threat detection and response
- Data protection
- Business continuity
- Environmental, health and safety
- Quality-system requirements
- Compliance and documentation

Advanced Manufacturing and Resilience

- Additive manufacturing and 3D printing
- Advanced materials
- Energy management
- Backup power
- Resilient facility systems
- Digital supply-chain tools
- CONNEX Florida

Selected participants may also be included in event films, short interviews, 30 Seconds on the Floor, Ask a Manufacturer content and post-event technology stories.

PARTICIPATE IN A FUTURE FLOOR DEMONSTRATION

NEW FOR 2026

10 Fund What Is Next

An educational resource pathway for manufacturers considering a future investment or growth project.

Manufacturers may request follow-up information related to

- Equipment purchases
- Automation
- Facility expansion
- Working capital
- Workforce development
- Export growth

EDUCATIONAL, NOT TRANSACTIONAL

This is not an onsite loan application or financial-advice session. No credit information, financial statements or confidential project information will be collected.

The goal is simply to help manufacturers identify the type of future resource or conversation that may be helpful.

[EXPLORE FUND WHAT IS NEXT](#)

NEW FOR 2026

11 Manufacturing Impact Wall

See the scale, history and importance of manufacturing throughout the region.

The experience will bring together

- Verified regional manufacturing information
- SFMA community impact
- Workforce and program participation
- A brief manufacturing heritage timeline
- Progress toward future initiatives
- A live count of guests who select a future program or opportunity

The Impact Wall will show not only where the manufacturing community has been, but where it is going next.

NEW FOR 2026

12 Member Map of South Florida

Make the size and diversity of the SFMA community visible across the region.

Participating companies may be identified by county and sector across Miami-Dade, Broward, Palm Beach and the Treasure Coast.

Manufacturing Sectors

- Food and beverage
- Medical devices and life sciences
- Aerospace and defense
- Marine and boating
- Electronics and technology
- Metals and fabrication

Additional Categories

- Packaging and printing
- Plastics and composites
- Other manufacturing
- Value-add partners
- Education partners

Companies may also provide approved information for a digital profile featuring products, capabilities, industries served, photos and a preferred public contact.

PUBLIC INFORMATION ONLY

Private supplier, customer, sourcing and ownership information will not be displayed.

JOIN THE MEMBER MAP AND DIGITAL DIRECTORY

NEW FOR 2026

13 Find Your Next Connection

Turn the Member Map into useful introductions and future opportunities.

Guests may express interest in

- Finding a local supplier
- Attending a facility tour
- Hosting a facility tour
- Joining an industry-specific roundtable
- Requesting a CEO and Owner Roundtable invitation
- Learning about Latin American trade
- Exploring CONNEX Florida
- Speaking with SFMA about membership
- Connecting with workforce and education partners

FIND YOUR NEXT CONNECTION

NEW FOR 2026

14 Connected Supply Chain Experience

Help guests discover manufacturers, suppliers and regional partners throughout the room.

The experience will include

- Member Map
- Showcase Map
- Find Your Next Connection
- Build Your Momentum: The Connected Supply Chain Passport
- Exhibitor neighborhoods organized around the five event pillars

The goal is to encourage guests to move through the Showcase, meet participating organizations and leave with useful new connections.

NEW FOR 2026

15 Momentum Screens

Carry the event story throughout the Great Hall and connect guests with the people, companies and programs featured during the evening.

Products and People ● Made Here product and company stories ● People Who Build It profiles ● Apprentice and employee stories ● Women in Manufacturing ● Emerging leaders and volunteers ● Hispanic manufacturing stories	Programs and Content ● 30 Seconds on the Floor ● Ask a Manufacturer ● Regional manufacturing facts ● Member and program information ● Sponsor recognition ● Future participation opportunities
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NEW FOR 2026

16 Build Your 2027 Plan

Choose the SFMA programs, conversations and opportunities that are most relevant to your company.

QR codes throughout the Plaza, Product Gallery, Impact Wall, Future Floor, Member Map, Momentum Screens, exhibitor booths and stage will connect to one shared Build Your 2027 Plan form.

Tours and Demonstrations

- Facility Tours
- Student Plant Tours
- Innovation Showcase and Demo Day
- Hosting a technology demonstration

Workforce and Community

- Workforce and Apprenticeships
- Manufacturing in the Classroom
- Manufacturing Career Fair
- Women in Manufacturing
- Hispanic Manufacturers Initiative
- Young Manufacturers
- Mentoring
- Volunteering

Leadership and Peer Programs

- CEO and Owner Roundtables
- Industry Vertical Roundtables
- Committee participation
- Hosting a future event
- Serving as a speaker or panelist

Technology and Operations

- EHS and Compliance
- HR and Retention
- Cybersecurity
- Supply Chain Resilience
- Access to Capital
- Hurricane Resilience
- Innovation and automation programming

GROWTH, TRADE AND RECOGNITION

- Safety Excellence
- Latin America Trade
- Membership
- Sponsorship
- Nominations
- Member stories
- Regional partnerships

These programs will not all take place during the Annual Meeting itself. The event will introduce the opportunities and allow guests to request the information that is most relevant to them for 2027.

Made Here. Moving Forward. is designed to help South Florida manufacturers show what they make, recognize the people behind the work and build connections that continue beyond November 5.

For questions about attendee registration, exhibitor booths or event access, please contact Denisse Mollfulleda at dmollfulleda@sfma.org.

